



THE QUARTERLY LOAN SALE EVENT™

- Sell performing and non-performing loans
- Manage loan concentration risk issues
- Quick exit strategy for special assets
- Manage balance sheet risk
- Liquidate charge-offs and deficiencies

Join other banks and lenders who regularly participate in the Quarterly Loan Sale Event™ to achieve outstanding loan sale results. This platform, which was introduced a decade ago, has facilitated the successful transaction of billions of dollars in performing and non-performing commercial, residential, C&I, agricultural and consumer loans. It has emerged as the industry's most trusted loan sale platform, upholding the highest security standards.

- Marketing for maximum exposure
- Access to qualified, vetted loan buyers
- Secure process and platform
- Proven legal framework and documentation
- Free listing and certainty of close

The Quarterly Loan Sale Event™ aggregates loans from different sellers into a single event, while maintaining separate processes for bidding, legal and closing for each seller. Every quarter this event offers strong marketplace participation, best-in-class technology and a sound legal framework.

The process of selling your loans is simple – just submit your loan data and document images, and we'll do the rest.

2024 SALES CALENDAR

| KEY DATES | 1Q2024 | 2Q2024 | 3Q2024 | 4Q2024 |
|--------------------------------|-----------|-----------|-----------|------------|
| Preliminary Loan Data Due | 1/22/2024 | 4/19/2024 | 7/19/2024 | 10/18/2024 |
| Bidder Due Diligence Begins | 2/5/2024 | 5/6/2024 | 8/5/2024 | 11/04/2024 |
| Cut-Off Date | 2/26/2024 | 5/28/2024 | 8/26/2024 | 12/03/2024 |
| Bid Date | 3/5/2024 | 6/4/2024 | 9/4/2024 | 12/10/2024 |
| Final Funding/Closing/Transfer | 3/15/2024 | 6/14/2024 | 9/13/2024 | 12/19/2024 |

CONTACT OUR LOAN SALE TEAM AT
405.748.4100 OR AT IR@FFNCORP.COM
Fees are commission-based only.

